

## HOME PAGE

Welcome to Ensign Group International!

***We are your gateway for international sourcing and manufacturing***

Ensign Group International (EGI) is a leading international procurement and project management company with offices in the United States and China. EGI specializes in product management solutions for high quality materials manufactured overseas. Our goal is to be a strategic partner to help customers successfully design, implement, and produce manufactured goods from start to finish. We are committed to developing quality products and professional relationships and to giving every customer the best international experience possible. Here's how we operate:

- We have a complete system that speeds up manufacturing, including design capabilities and industry knowledge.
- We work with up to 90 different factories, some of which are strategic partners.
- We handle and resolve issues quickly. We know that a personal visit to a China manufacturer can often trump Internet, phone, and fax communication.
- We have been known to reduce customer costs by thousands of dollars without sacrificing quality or a reliable product.

Learn more about why the EGI system works [here](#). [\[goes to WHY EGI page\]](#)

WHY EGI?

***Design and manufacturing solutions in one place***

What if you could work with a manufacturer who also knows about product development? We've found the best way to work with China manufacturers is to offer both design and product management solutions—and we have a great system in place. We take into account that it's not just the finished product, but the approach that eliminates problems early on. From the design and conception of your product to the manufacturing, quality assurance, and fulfillment, we've got a machine that works.

Here's the EGI System in action:

- 1) **Design:** We can help you develop a strong design that adheres to manufacturing capabilities and specifications for China factories. We also give you feedback on improvements and complimentary products.
- 2) **Quote:** Our overseas staff visits multiple suppliers to provide you the lowest price, all while choosing a factory that maintains quality standards, a clean environment, good labor practices and proper staffing.
- 3) **Sample:** We've made the sampling easier by working with industrial designers who create concept drawings that perfectly bring your samples to life. We then send away for actual test run samples.
- 4) **Manage:** Once we get the green light, our staff manages the entire overseas production process. From quality assurance and coordination to delivery and logistics, we keep it moving forward to completion.
- 5) **Deliver:** We deliver your finished project to your doorstep. No hassles with transportation, clearance documents, or headaches about surprises. Your satisfaction is guaranteed.

Take a look at our product samples and development tools [here](#). [\[goes to PRODUCT DEVELOPMENT page\]](#)

## PRODUCT DEVELOPMENT

### ***Product development and industry experience from A-Z***

We work with hundreds of types of products and materials. Our emphasis on functional design and manufacturing has helped us successfully serve many industries, from household décor to metal joints for prosthetics. As product development and design strategists we do the following with you:

- Create conceptual drawings and spec sheets
- Work with designs that compliment factory capabilities
- Show you samples and materials from manufacturers
- Work with you to improve your product design
- Take multiple part orders and assemble them into a final product

### ***Products & Materials Used:***

This is just a sampling of some of the products and materials we've produced (see photo gallery below):

- *Stitched Goods:* handbags, carrying cases, mesh products, stuffed toys, nylon and synthetic products, top grain leather, embroidered canvas
- *Home décor:* functional furniture and office products, wall hangings, blinds, storage devices, natural wood grain, Powder coated metal
- *Printing and kits:* full-color books, bindings, card stock printing, boxes, product assembly
- *Manufactured:* electronic parts, silicon covers and parts, CDs and DVDs, glass and plastic
- *Metal:* wired goods, hinges, railings, joints, piping and tubing, high precision components.

See how the EGI System handles the barriers that come with manufacturing goods in China and keeps projects moving forward [here](#) [goes to **GETTING RESULTS** page]

## GETTING RESULTS

### ***The keys to successful product fulfillment in China***

Working with China presents challenges in the language, culture, and distance. You've got to have a certain amount of experience to get results. Trying to work with manufacturers without being there in person or without good knowledge of the native language and culture is very difficult. When we join forces, one of our staff can be at your factory within a couple hours. This eliminates many of the production fulfillment barriers.

Here's what else we do to close those barriers:

- *Communication.* Good results with China manufacturers are based on communication and relationship building. Our staff is fully integrated into China and located close to manufacturers. We have found that personal visits trump modern technology when it comes to getting results.
- *Interpretation.* Translating the language is only half the battle. We take into account the interpretation difficulties that come with creating and manufacturing a product overseas. We work hard to cover all the bases.
- *Resolution.* We try to resolve issues before your concepts enter the factory floor. If problems arise, our presence in China brings about an enormous amount of results. We have weekly meetings with production staff and report the progress back to you.

Find out how EGI quality assurance works [here](#). [goes to **QUALITY ASSURANCE** page]

## QUALITY ASSURANCE

### ***Frequent inspections for the highest quality products***

With full-time EGI employees working in two established offices in China, EGI manages hundreds of projects each month and will help you take advantage of low overseas labor costs—without sacrificing the value or reliable supply of your product. Our quality assurance methods adhere to the highest standards. We educate our staff about what the customer wants and expects. We've found that frequent quality control inspections eliminate surprises and produce a better product.

Here are some of our quality assurance procedures:

- Each product is inspected by an EGI staff member 2-3 times before completion
- We ensure the product specs are being met to compliance
- We scrutinize everything from the paint color to measurements and uniformity
- Products are not shipped until they have been inspected
- We again inspect finished products when they arrive in the US

Take a look at how the final step of delivery works [here](#). [\[goes to delivery page\]](#)

## DELIVERY AND LOGISTICS

### ***Delivery at your doorstep from China manufacturers***

As your strategic partner with China manufacturers we offer door-to-door service. Your products will be packaged correctly from China with consideration being given to jolting, stacking, and wet and dry climates.

We use the following delivery methods to get products directly to you:

- Cargo ships
- Air freight
- Inventory is stored in our Utah-based warehouse

Contact us to get your project started [here](#). [[goes to CONTACT page](#)]